Managing Procurement & Contract Risks

Dubai, UAE

REGISTRATION

To participate in this programme, kindly compete the registration and send to:

Programme Director
InterAfrica Group

Please make copies of this form for additional delegates

Title(Mr,Ms,Mrs, Dr,etc)....................................**First Name**...

Surname...**Position/Job Title**...

Organisation...

Address..

City..**Postcode**..................................**Country**.......................... ....

Telephone...**Fax**...

Cell No...**e-mail**...

A receipt and joining instructions will be sent to you acknowledging registration details.

PARTICIPATION FEE: US$1,995.00 / ZAR19,995.00 per participant

This covers:

- Participation in the programme
- All documents, instruction and written materials
- Lunch & Refreshments

Hotel Accommodation
Fees do not include hotel accommodations, airline tickets etc, For assistance, kindly contact the programme director for a list of hotels.

PAYMENT: By Bank Transfer

BANK DETAILS

Bank:	**First National Bank**
Branch:	Western Gauteng IBC
Address:	Cnr. Main Avenue & Republic Road, Randburg, 2194 Republic of South Africa
Account Number:	0158194
Branch Code:	201-219
Swift:	FIRNZAJJ
Account Name:	**InterAfrica Consulting**

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Managing Procurement & Contract Risks

This course focuses on defining and operationalizing procurement and contract risks and presents a framework for supplier risk assessment and risk mitigation. It also provides an overview of the heightened forms of procurement and contract risks posed today and shows how business intelligence tools can be used to identify and mitigate those risks.

DATE

22-26 April 2014

VENUE

Samaya Hotel Deira
Riggat Al Buteen Street,
Deira
Dubai, UAE

InterAfrica Group
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OVERVIEW

For every procurement project, a formal and professional ***procurement process*** will save time, save money and reduce risk.

Supplier risk management is receiving increasing attention in all sectors globally. Organisations are recognizing the importance of supplier risk for better managing and improving their supply chain operations. Supplier and Contract risk evaluation has implications on a variety of decision areas such as supplier evaluation, supplier rationalization, and supply base optimization.

This course focuses on defining and operationalizing procurement and contract risk and presents a framework for supplier risk assessment and risk mitigation

It provides an overview of the heightened forms of procurement and contract risks posed today and shows how business intelligence tools can be used to identify and mitigate those risks. It will explore how procurement and sourcing managers' day-to-day decisions can help to avoid costly supply chain disruptions

It further shows applications of business intelligence: basic spend analysis, sourcing and supplier relationship management, suppliers key to the bottom line by managing key categories of value capture important to business performance, and suppliers who help create value through innovation and top-line growth.

It defines risk from a strategic, tactical, and operational standpoint and assists managers in supplier risk assessment and mitigation. Analytical tools that can effectively capture the multidimensional nature of procurement and contract risks for managerial decision making are presented.

LEARNING OBJECTIVES

After completing this course, participants will be able to:

- Define procurement and constract risks from the standpoint of strategic, tactical, and operational risks
- Identify critical supplier risk sources and factors
- Operationalize supply risk
- Develop a framework for supplier risk assessment based on multiple risk factors
- Develop an analytical tool for supplier risk evaluation
- Identify risk mitigation strategies
- Incorporate procurement and contract risks into supplier evaluation, supplier rationalization, and supply-base optimization decisions
- Extend the risk assessment to broader supply chain context (suppliers, manufacturing plants, and distribution centers)

WHO SHOULD ATTEND:

- Directors, senior managers, project managers,contract managers and other professionals interested in achieving more effective management of contracts and risk at organisational or business unit level
- Procurement Directors and Managers
- Project Managers and Contract Officers
- Supply and Finance Directors and Managers
- Any project stakeholder with an interest in maximising the chances of contract success

PROGRAMME OUTLINE

- BUILDING AN EFFICIENT PROCUREMENT SYSTEM AS A FOUNDATION
- RISK SOURCES AND FACTORS IN SUPPLY CHAINS
- FRAMEWORK FOR PROCUREMENT , SUPPLIER AND CONTRACT RISK ASSESSMENT
- MANAGING AND CONTROLLING PROCUREMENT & CONTRACT RISKS
- SELECTING, IMPLEMENTING, AND MANAGING THE APPROPRIATE ELEMENTS OF A CONTRACT
- EFFECTIVE MANAGEMENT OF SERVICE LEVEL AGREEMENTS
- MONITORING SUPPLIER PERFORMANCE
- DEVELOPING SCENARIOS: PLANNING FOR
- UNCERTAINTY IN PROCUREMENT & CONTRACTS
- NEGOTIATION & RESOLUTION OF DISPUTES

FACULTY

The programme is delivered by a diverse and talented team of senior faculty in Procurement, Contract & Project Management, Law, risk management and other disciplines. All of our faculty are active professionals and consultants, who are able to bridge theory and practice.

About InterAfrica Group

The InterAfrica Group specializes in helping private and public sector organisations measurably improve individual and organizational performance
Our comprehensive approach to helping organisations achieve results integrates consulting, research, strategic communication and affiliate capabilities with training and conferences to help you identify, address and measure all of the influences within your organisation that impact your success.

Our vision is to motivate people to deliver great service and achieve great results through organisational effectiveness and corporate culture
Our goal is to help you develop employees at all levels who demonstrate accountability and responsibility, and have an unequalled proficiency in working together to achieve organisational goals and objectives.